

New program helps small biz gain contracts

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A new program aims to help small business owners obtain government contracts.

The New Mexico Procurement Technical Assistance Program has opened offices at Small Business Development Centers in Albuquerque, Alamogordo, Clovis, Farmington, Las Cruces and Santa Fe. The office in Albuquerque will be targeted to veterans.

The funding for the program comes through the U.S. Department of Defense, with matching funds from the state, and it is administered by the Defense Logistics Agency through the Small Business Development Center network.

Advisors in the new program are experienced in government contracting and will provide a range of services, including individual counseling and training to help businesses compete successfully for government contracts. There is no charge for the counseling. Most trainings are free or have a minimal charge.

Wendy Ederer is the program manager. She has 25 years of experience as a representative for large and small companies and owned Cornerstone Consulting Associates LLC for eight years, a civil and environmental engineering firm.

For more information, call (505) 428-1362 or (800) 281-7232.